

+ SALES +

\$7 billion
in new sales

\$100,000
in new sales
every 8 minutes

↑ SALES GROWTH ↑

5.6%
national average
annual sales growth

18%
average SBDC client
annual sales growth

WOMEN, MINORITIES, VETERANS



51% women
28% minorities
6% veterans

LEARN MORE ABOUT HOW SBDCS HELP
SMALL BUSINESSES START, GROW AND THRIVE.

www.AmericasSBDC.org

CELEBRATING **40** YEARS!

AMERICA'S
SBDC
IN PARTNERSHIP WITH SBA

THINK
BIG.
START
SMALL.

America's SBDC's
Latest Annual Results

America's SBDC represents the nationwide network of Small Business Development Centers (SBDCs), the nation's largest, proven, cost-effective small business assistance network in the United States and its territories.

4.44
out of 5 stars:
average SBDC
rating by clients

93%
of SBDC clients
recommend
SBDC services



America's SBDCs Latest Annual Results

America's SBDCs are the leaders in job creation and attributed measurable economic impacts.

+ JOBS +

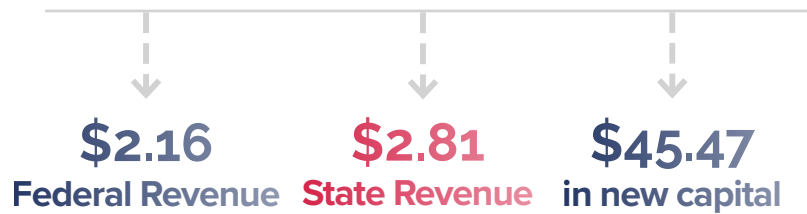
\$5.6 billion in financing

\$100,000 every 9.4 minutes

99,194 new jobs created

A new job every 5.3 minutes

EVERY FEDERAL DOLLAR



RETURN ON INVESTMENT

Cost vs. Revenue Generated by SBDCs

Federal Appropriation (fiscal 2018):

\$123.5 MILLION

Federal Revenues
Generated:

\$267 million

State Revenues
Generated:

\$346 million

JOB GROWTH

1.5%
national average

17.7%
average SBDC client

+ CREATE NEW BUSINESSES +

66.7%
of pre-venture
SBDC in-depth
clients start
new businesses

16,499
new businesses
started by
in-depth clients
between 2017-2018

A new business every 32 minutes

America's SBDCs play a critical role in the health of small businesses: helping access capital, providing advice on regulations, preparing for changes in the economy and technology, and responding when disaster strikes.

Source of Statistics: SBA; and the "Economic Impact of Small Business Development Center Counseling Activities in the United States: 2017-2018," by Professor James. J. Chrisman of Mississippi State University.

90%
of SBDC clients find
SBDC services beneficial

60%
of SBDC clients
start a business
in their first year