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AMERICA'S

SMALL BUSINESS

TRUSTED

RESOURCE

SBDCs are hosted by leading universities, colleges, state economic development agencies and private partners, and funded in part by the United States Congress through a partnership with the U.S. Small Business Administration.

Business has changed dramatically since the creation of America's SBDCs, from the introduction of new technologies to the expansion of global trade.

America's SBDCs have been there throughout — helping small businesses succeed, and helping aspiring entrepreneurs achieve the American dream of owning their own business.

THERE ARE NEARLY

1,000

LOCAL CENTERS

providing no-cost business advising and low-cost training to new and existing businesses.



LEARN MORE ABOUT HOW SBDCS HELP SMALL BUSINESSES START, GROW AND THRIVE.

[www.AmericasSBDC.org](http://www.AmericasSBDC.org)

AMERICA'S  
**SBDC**  
IN PARTNERSHIP WITH SBA

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The nation's **LARGEST, PROVEN, COST EFFECTIVE** small business assistance program.



America's SBDC represents the nationwide network of Small Business Development Centers (SBDCs) – the most comprehensive small business assistance network in the United States and its territories.

America's SBDCs play a critical role in the health of small businesses: helping access capital, providing advice on regulations, preparing for changes in the economy, and technology, and responding when disaster strikes.

AMERICA'S  
**SBDC**  
IN PARTNERSHIP WITH SBA

Small businesses are job creators and innovators. America's SBDCs are the nation's proven, cost-effective, and accredited infrastructure focused on small businesses. From 2002-2013 SBDCs have helped create 750,000 jobs, \$67.5 billion in sales, and returned over \$5.4 billion in federal and state revenues.



# America's SBDCs Latest Annual Results

America's SBDCs are the leaders in job creation and attributed measurable economic impacts.

**\$5.9 billion**  
in financing



**EVERY FEDERAL DOLLAR**

**\$2.01 Federal Revenue**

**\$2.88 State Revenue**

**\$47.98 in new capital**

**\$100,000**  
in capital every 8.9 minutes

RETURN ON INVESTMENT  
Cost vs. Revenue Generated by SBDCs



Federal Appropriation (fiscal 2017):

**\$123.5 MILLION**

Federal Revenues Generated:

**\$249 MILLION**

State Revenues Generated:

**\$356 MILLION**

+ JOBS +

**93,471**  
new jobs created

**A new job every 5.6 minutes**

↑ JOB GROWTH ↑

**1.3%**  
national average

**15.3%**  
average SBDC client

+ CREATE NEW BUSINESSES +

**60.7%**  
of pre-venture SBDC in-depth clients start new businesses

**14,716**  
new businesses started by in-depth clients between 2016-2017

**A new business every 35.7 minutes**

+ SALES +

**\$7 BILLION**  
in new sales

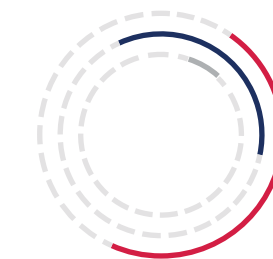
**\$100,000**  
in new sales every 7.5 minutes

↑ SALES GROWTH ↑

**18.1%**  
average SBDC client annual sales growth

**4.3X GREATER**  
than the national average

WOMEN, MINORITIES, VETERANS



**46% women**  
**37% minorities**  
**7% veterans**

Source of Statistics: The "Economic Impact of Small Business Development Center Counseling Activities in the United States: 2016-2017," by Professor James J. Chrisman of Mississippi State University



**1/2**  
of SBDC clients start a business in their first year



**94%**  
of SBDC clients recommend SBDC services



**92%**  
of SBDC clients find SBDC services beneficial



**4.47**  
out of 5 stars: average SBDC rating by clients